# **RECEIVERSHIPS, REO WORKOUTS & TROUBLED ASSETS**

#### Regaining Control of Your Asset Taking Your Property from Operating in the Red to Black

NAI Mertz provides receivership and management services for troubled commercial properties. Our goal is to maximize financial performance in the shortest amount of time. NAI Mertz offers a unique approach and set of processes as evidenced by the successful facilitation by property type. The company has worked with major lending institutions/ government agencies as well as state and federal courts. We understand the importance of confidentiality as well as concise reporting and communication that is acceptable to the courts. We handle all asset types - retail, office, warehouse, multi-family, and land.

## When we Manage a Troubled Asset we Turn Complicated into Uncomplicated

For lenders, a distressed property can be a complicated asset. The key to attaining the most favorable outcome is to partner with a notable and experienced multi-faceted real estate company. NAI Mertz, with a successful track record in the management, repositioning and disposition of real estate, is that ideal partner.

#### We:

- Listen
- Budget
- Simplify and Streamline Processes
- Report
- Improve Results
- Reposition the Asset to Maximize Value
- Sell the Property

#### **Representative Receivership Transactions**

#### 2370 Route 70 | Office

- » 110,000 SF sold
- » 24,000 SF leased

#### 701 Route 70 | Retail

- » 40.000 SF sold
  - » Three leases completed

#### 206 Centre Ave | Retail

- » 29.500 SF sold
- 3412 Black Horse Pike | Retail
  - » 28,837 SF sold
- 109 South Shore Road | Retail » 28.000 SF sold
- 105 South Shore Road | Retail
- » 18.100 SF sold
- *»* 10,100 ST 3010

#### 1103 Delsea Drive | Office/Medical

- » 14,000 SF sold
- 300 Thomas Ave | Industrial
  - » 13,400 SF sold
- 115 East Kings Highway | Retail
  - » 4,889 SF sold
- 125 Veterans Lane | Office
  - » 919 SF sold
- 6408 Harding Highway | Retail
- » 3 buildings, 12.98 acres sold
- 122 South Shore Road | Land
  - » 1.18 acres sold



### How & Where May We Help You?

Serving the world from local offices in: Philadelphia, Southeastern & Northeastern PA and NJ info@naimertz.com | +1 800 520 7139

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999 Grand Avenue | Industrial » 350.000 SF sold » 100.000 SF leased 500 University Court | Industrial » 275,000 SF sold » 25,000 SF leased 3801 Route 9 | Retail » 174.000 SF sold 1-11 Canal Street | Industrial » 125.000 SF sold 2339 Route 70 | Office » 81.500 SF sold 53 Haddonfield Road | Flex » 73772 SE sold 3000 Lincoln Drive | Flex » 65,000 SF sold » 26.100 SF leased » 16,000 SF leased 55 Haddonfield Road | Flex » 61.225 SF sold 201 West Decatur Avenue | Mixed-Use » 51,540 SF under agreement 141 3rd Ave | Industrial » 51.000 SF sold 1502 N 23rd Street | Industrial » 50.000 SF sold 345 Lincoln Avenue | Flex » 45.000 SF sold 2761 Brunswick Pike | Retail » 39.000 SF sold 57 Haddonfield Road | Flex » 36.218 SF sold 480 South Broad Street | Retail » 35.000 SF sold 1602 Calhoun Street | Retail » 29,500 SF sold 207 County Line Road » 27,000 SF 2 building complex sold 730 Springdale Road | Office/Lab » 25,000 SF 1220-28 Front Street | Mixed-Use » 20,000 SF sold 955 Main Street | Mixed-Use » 15.961 SF sold 1330 Laurel Ave | Medical » 12,000 SF sold

725 Wellington Avenue | Office » 10.000 SF sold 3101 Bristol Pike | Office » 7.764 SF sold 205 Fourth Street | Retail » 7.400 SF sold 90 York Road | Retail » 7.400 SF sold 615 White Horse Road | Office/Medical » 7.100 SF sold 2030 Route 9 | Retail » 6,500 SF sold 170 White Horse Road | Retail » 5,500 SF sold 105-109 Clements Bridge Road | Retail » 5,000 SF sold 44 Commerce Street | Retail/Office » 5.000 SF sold 600 Deer Road | Office » 2.400 SF sold 7 Midwood Road | Retail » 2,400 SF sold 8739 New Falls Road | Retail » 2.000 SF sold 196 /204 Grove Road | Office Investment » 2 buildings sold 280 Washington Ave | Mixed-Use » Sold 216 Main Street | Retail/Office » Sold Former Travelodge | Hotel » 100 units sold Former Bayside Hotel | Hotel » 100 units sold Former Knights Inn | Hotel » 85 units sold 1423 County Road 1575 | Hotel » 60 rooms sold Former Sunrise Motel | Motel » 26 units sold 77 Laurel Heights | Land » 56 acres sold 351 Jarvis Road | Land » 10 acres sold 605 Route 130 | Business Development » 3 acres sold

536 Lancaster Avenue | Land » 2.6 acres sold Derose Avenue | Residential » 7 lots sold 218 S Frankfurt Avenue | Mobile Home Park » 166 trailer sites sold 1060 Old Ballpark Road | Mobile Home Park » Sold Fleming Island Marina | Marina » 99 slips sold 100, 200 & 300 Craig Road | Office » 30,000 SF 3 buildings 413- 425 Church Lane | Multi-Family » 14,874 SF 728 Beechwood Avenue | Industrial » 7,288 SF 216 White Horse Pike | Mixed-Use » 2.500 SF 1801 Lakewood Road | Retail » 2.480 SF 401 N Kings Highway | Flex » 2,400 SF Bromley Boulevard | Mixed-Use » 94 acres under agreement Union Mill Road | Industrial » 22 acres 7 Princess Court | Residential » 5 acres 700 Watsontown Road | Land » 2 acres 29 US Highway 6 | Motel » 28 rooms under agreement

**220** Offices Throughout North America

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